



SUCCESS STORY

Leonardo DRS Partners with Alluvionic to Deliver a Complex, Large Scale Project on Time and Under Budget

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United States based defense contractor Leonardo DRS (DRS) faced significant challenges in finding qualified project managers with large scale enterprise resource planning (ERP) implementation experience. The company conducted an extensive search, interviewing potential full-time employees and consultants. However, the right personality, coupled with high level project management skills, seemed impossible to find.

The problem escalated as DRS was tasked with implementing 600 end user Deltek with CP MES and numerous interfaces between West Plains and St Louis, Missouri. The company was expected to deliver on time and under budget, all while managing dozens of additional unexpected projects. Management turnover and a devastating flood that disabled several sections in many West Plains factories added additional challenges.

DRS knew they needed an immediate solution to their predicament so they contacted Alluvionic for assistance. Wendy Romeu, CEO of Alluvionic, analyzed the issues at hand and deployed a team of qualified consultants to step in and help.

The result? Romeu and the Alluvionic team successfully transformed a very challenging situation into a slam dunk success for DRS. Not only was the \$100,000+ project delivered on time and under budget but the end to end implementation greatly exceeded expectations.



“When we work with a client, we tap into the unique experience and expertise of our entire team,” explains Romeu. “We work tirelessly to provide solutions and move well above the bar to deliver exemplary – and often pleasantly unexpected – results.”

Romeu’s approach and philosophy worked so well for DRS, the company continues to partner with Alluvionic.

“We appreciate and value the expertise and project management experience Alluvionic brings to the table,” says John Infantolino, Vice President of Enterprise Business Systems for DRS. “They fill an important gap, allowing us to over-deliver services to our clients. Alluvionic continues to play a significant role in our company’s success.”



**3530 N Harbor City Blvd.
Melbourne FL, 32935
(321) 241-4510**

www.alluvionic.com

